

MF Digital Reseller Partnership Credo

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MF Digital is an established company and leader in the Optical Disc Industry. We at MF Digital believe that support and loyalty to our partners is the key to our mutual success. With experienced staff available to help in a moments notice, we are dedicated to your continued growth.

Sales Assistance with Instant Access

MF Digital regional sales managers are professional with years of industry experience, eager to assist you in "closing that next deal." MF Digital partners may contact their sales manager via Skype, instant message (AOL, MSN and Yahoo), office phone and cell phone. When in the "heat" of a sale, MF Digital is there with the answers you need for those tough customer questions - resulting in more sales and more revenue.

Customer Conference Calls

It is not uncommon for an MF Digital sales manager to sit-in on conference calls. Not only will your sales team enjoy a higher success of closing business but in addition, a conference call serves as a real-world training seminar whereby your sales team learns more about products and market conditions. This will ultimately result in more sales and more revenue for our partners.

Drop Shipping & Rush Orders

MF Digital offers drop shipping services at no additional charge. When the product ships an email confirmation is sent with tracking details and shipping charges. MF Digital offers rush shipping for customers needing to hit a deadline at a slight additional charge. This rush service is available based on a 24 hour notice and subject to product availability.

Technical Support

MF Digital offers lifetime technical support for all products we manufacture. In addition, we offer unlimited software update support for the life of the product. MF Digital's technical support department is equipped with full time on-site technicians that respond quickly and courteously to issues which may arise. *MF Digital firmly believes a strong support team creates strong customer satisfaction.*

Marketing

MF Digital is equipped with a full time marketing manager to assist you in variety of marketing efforts. Our marketing department is always creating unique, professional marketing messages for our resellers to use.

Financial Stability

In business since 1979, MF Digital is financially stable for continued product support, sales and development. Have the confidence to know MF Digital is there to back each and every sale.

MF Digital
121 Carolyn Blvd.
East Farmingdale, NY 11732

www.mfdigital.com
info@mfdigital.com
+001 631 249 9393